

ZUMTOBEL Group

ACCELERATE INTELLIGENT, LOW-CARBON BUILDING INFRASTRUCTURES

LEGRAND AND ZUMTOBEL GROUP FORM STRATEGIC PARTNERSHIP AT LIGHT + BUILDING

Press Release
Dornbirn, 17 March 2026

Dornbirn, Austria – During the Light + Building 2026, Legrand and Zumtobel Group formally signed a strategic partnership agreement to jointly deliver next-generation lighting and control solutions for data-driven, energy-efficient buildings worldwide. The alliance responds to accelerating global demand for smart building infrastructures driven by decarbonization targets, digitalization, and increasing regulatory pressure on energy performance. Lighting systems are evolving from standalone installations into intelligent, networked platforms that integrate data, automation, and operational optimization.



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The alliance responds to accelerating global demand for smart building infrastructures driven by decarbonization targets, digitalization, and increasing regulatory pressure on energy performance. Lighting systems are evolving from standalone installations into intelligent, networked platforms that integrate data, automation, and operational optimization.

By combining high-quality professional luminaires with connected, powerful lighting management systems, the partners will provide an interoperable, scalable solution architecture designed to:

- reduce operational energy consumption and support carbon reduction strategies
- enable real-time data transparency for facility optimization;
- simplify system integration within broader building management ecosystems; and
- deliver lifecycle value from commissioning through operation.

Placing building users and owners at the heart of installations is paramount, and this is made possible through the combined application of lighting management and software expertise, as well as the integration of intelligent LED driver and sensor technologies within luminaires.

The collaboration will initially focus on large-scale international projects across Europe, MEA, and APAC, particularly in commercial offices, healthcare facilities, data centers, and industrial environments – segments experiencing strong demand for resilient, digitally enabled infrastructure.

Beyond project collaboration, the partnership establishes a coordinated go-to-market approach and technical alignment to ensure consistent standards, system interoperability, and streamlined specification processes for international customers.

*“The building sector is undergoing a profound transformation,” said **Alfred Felder, CEO of the Zumtobel Group.** “Our customers are no longer investing in lighting products alone – they are investing in intelligent infrastructure that contributes to decarbonization, operational transparency, and long-term asset value. By joining forces with Legrand, we strengthen our position as a holistic solutions provider in this evolving market.”*

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Evert Schaeffer, who leads Legrand's Lighting and Building Systems division across Europe, MEA, APAC, and Latam, said: *"As regulatory requirements tighten and customers accelerate their decarbonization strategies, lighting systems must deliver more than illumination. This partnership combines advanced, data-driven light management with premium lighting technology to create scalable solutions that reduce energy consumption, enhance operational transparency, and integrate seamlessly into broader building management systems. Together with the Zumtobel Group, we are strengthening our ability to support complex international projects across commercial offices, data centers, healthcare facilities, and industrial environments with efficient, future-ready infrastructure."*

With this strategic partnership agreement signed at Light + Building 2026, both companies underline their shared ambition to shape the next phase of intelligent building development – where lighting becomes a strategic component of digital and sustainable infrastructure.

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SHORT PORTRAIT

ABOUT

Zumtobel Group AG

The Zumtobel Group aims to create wellbeing and improve people's quality of life through light – as a group, and through all its individual brands, Thorn, Tridonic and Zumtobel. As a leading supplier of innovative lighting solutions, the Group offers its customers around the world a comprehensive portfolio, where the focus is invariably on people and their needs. The company's know-how about the effects of light on people, acquired over decades, forms the basis for sustainable and future-oriented lighting solutions that are increasingly energy- and resource-efficient while providing the best possible quality of light. The Group is listed on the Vienna Stock Exchange (ATX Prime) and currently holds a workforce of around 5,300 employees. In the 2024/25 financial year, the company posted revenues of EUR 1,097.2 million. The Zumtobel Group is based in Dornbirn in the Vorarlberg region of Austria. For further information, please visit [z.lighting/group](https://www.zumtobelgroup.com).

Legrand

Legrand is a global specialist in electrical and digital building infrastructures, dedicated to supporting technological, societal and environmental change around the globe. Legrand's purpose is to improve life by transforming the spaces where people live, work and meet by delivering electrical and digital infrastructures and connected solutions that are simple, innovative, and sustainable. With nearly 38,000 employees around the world, Legrand work hard every day to make the buildings of tomorrow more sustainable for everyone. [legrand.com](https://www.legrand.com)

INFORMATION

Photo

Legrand and Zumtobel Group signed a strategic partnership agreement.
FLTR: Mathias Duer and CEO Alfred Felder (Zumtobel Group), Evert Schäffer (Legrand),
Thomas Fobbe (Zumtobel Group), VP Andrea Lamieri and Antonio Passerotto (Legrand)

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